

**Q4** 

# Supplementary Financial Information

Fourth Quarter 2023

**BCE Investor Relations** 

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BCE <sup>(1)</sup>
Consolidated Operational Data

(In millions of Canadian dollars, except share amounts) (unaudited)		Q4 2023	Q4 2022	¢ change	% change	Total 2023		\$ change	% change
Operating revenues		2023	2022	ψ criarige	70 Change	2023	2022	φ change	70 Change
Service	5	5,348	5,353	(5)	(0.1%)	21,154	20,956	198	0.9%
Product		1,125	1.086	39	3.6%	3,519	3,218	301	9.4%
Total operating revenues	1	3,473	6,439	34	0.5%	24,673	24,174	499	2.1%
Operating costs		3,906)	(4,002)	96	2.4%	(14,256)		(281)	(2.0%)
Adjusted EBITDA <sup>(A)</sup>	•	2,567	2,437	130	5.3%	10,417	10,199	218	2.1%
Adjusted EBITDA margin (B)(3)		9.7%	37.8%		1.9 pts	42.2%	42.2%		
Severance, acquisition and other costs	J.	(41)	(19)	(22)	n.m.	(200)	(94)	(106)	n.m.
Depreciation		(954)	(922)	(32)	(3.5%)	(3,745)		(85)	(2.3%)
Amortization		(299)	(270)	(29)	(10.7%)	(1,173)		(110)	(10.3%)
Finance costs		(200)	(2.0)	(20)	(10.170)	(1,110)	(1,000)	(1.0)	(10.070)
Interest expense		(399)	(319)	(80)	(25.1%)	(1,475)	(1,146)	(329)	(28.7%)
Net return on post-employment benefit plans		27	13	14	n.m.	108	51	57	n.m.
Impairment of assets		(109)	(150)	41	27.3%	(143)	(279)	136	48.7%
Other (expense) income		(147)	` 19 <sup>′</sup>	(166)	n.m.	(466)	(115)	(351)	n.m.
Income taxes		(210)	(222)	` 12 <sup>´</sup>	5.4%	(996)	(967)	(29)	(3.0%)
Net earnings		435	`567 <sup>′</sup>	(132)	(23.3%)	2,327	2,926	(599)	(20.5%)
Net earnings attributable to:									
Common shareholders		382	528	(146)	(27.7%)	2,076	2.716	(640)	(23.6%)
Preferred shareholders		48	44	4	9.1%	187	152	35	23.0%
Non-controlling interest		5	(5)	10	n.m.	64	58	6	10.3%
Net earnings		435	567	(132)	(23.3%)	2,327	2,926	(599)	(20.5%)
Net earnings per common share - basic and diluted	\$	0.42	\$ 0.58	\$ (0.16)	(27.6%)	\$ 2.28	\$ 2.98	\$ (0.70)	(23.5%)
Dividends per common share	\$ 0.9	9675	\$ 0.9200	\$ 0.0475	5.2%	\$ 3.8700	\$ 3.6800	\$ 0.1900	5.2%
Weighted average number of common shares outstanding - basic (millions)	9	12.3	912.0			912.2	911.5		
Weighted average number of common shares outstanding - diluted (millions)	9	12.3	912.2			912.2	912.0		
Number of common shares outstanding (millions)	9	12.3	912.0			912.3	912.0		
Adjusted net earnings and adjusted EPS									
Net earnings attributable to common shareholders		382	528	(146)	(27.7%)	2,076	2,716	(640)	(23.6%)
Reconciling items:		4.4	40	00		000	0.4	400	
Severance, acquisition and other costs		41	19	22	n.m.	200	94	106	n.m.
Net mark-to-market (gains) losses on derivatives used to economically hedge equity									
settled share-based compensation plans		(6)	(27)	21	77.8%	103	53	50	94.3%
Net equity losses on investment in associates and joint ventures		204	-	204	-	581	42	539	n.m.
Net (gains) losses on investments		(2)	29	(31)	n.m.	(80)	(24)	(56)	n.m.
Early debt redemption costs		-	-	-	-	1	18	(17)	(94.4%)
Impairment of assets		109	150	(41)	(27.3%)	143	279	(136)	(48.7%)
Income taxes for the above reconciling items		(39)	(37)	(2)	(5.4%)	(100)	(117)	17	14.5%
Non-controlling interest (NCI) for the above reconciling items		2	(8)	10	n.m.	2	(4)	6	n.m.
Adjusted net earnings (A)	-	691	654	37	5.7%	2,926	3,057	(131)	(4.3%)
Adjusted EPS <sup>(A)</sup>	\$	0.76	\$ 0.71	\$ 0.05	7.0%	\$ 3.21	\$ 3.35	\$ (0.14)	(4.2%)

n.m.: not meaningful

<sup>(</sup>A) Adjusted EBITDA is a total of segments measure, adjusted net earnings is a non-GAAP financial measure and adjusted EPS is a non-GAAP ratio. Refer to note 2.3, Total of segments measures, note 2.1, Non-GAAP financial measures and note 2.2, Non-GAAP ratios in the Accompanying Notes to this report for more information on these measures.

<sup>(</sup>B) Adjusted EBITDA margin is defined as adjusted EBITDA divided by operating revenues.

BCE Consolidated Operational Data - Historical Trend

	TOTAL							TOTAL					
(In millions of Canadian dollars, except share amounts) (unaudited)	2023	Q4	<b>23</b> Q	23 23	Q2 23	Q1 23		2022	Q4 22	<u>.</u>	Q3 22	Q2 22	Q1 22
Operating revenues					-		-					-	
Service	21,154	5,34	<b>18</b> 5,	,281	5,303	5,222	:	20,956	5,353	Ę	5,193	5,233	5,177
Product	3,519	1,12	25	799	763	832		3,218	1,086		831	628	673
Total operating revenues	24,673	6,47	<b>73</b> 6,0	,080	6,066	6,054		24,174	6,439	f	6,024	5,861	5,850
Operating costs	(14,256)	(3,90	<b>)6)</b> (3,	,413)	(3,421)	(3,516)	(	13,975)	(4,002)	) (:	3,436)	(3,271)	(3,266)
Adjusted EBITDA	10,417	2,50	<b>57</b> 2,	,667	2,645	2,538	· · ·	10,199	 2,437	- ;	2,588	2,590	2,584
Adjusted EBITDA margin	42.2%	39.7	<b>1</b> % 43	3.9%	43.6%	41.9%		42.2%	37.8%	. 4	43.0%	44.2%	44.2%
Severance, acquisition and other costs	(200)	(4	41)	(10)	(100)	(49)		(94)	(19)	)	(22)	(40)	(13)
Depreciation	(3,745)	(9)	5 <b>4</b> ) (9	(937)	(936)	(918)		(3,660)	(922)	)	(914)	(933)	(891)
Amortization	(1,173)	(29	99) (2	(295)	(296)	(283)		(1,063)	(270)	)	(267)	(266)	(260)
Finance costs	, , ,	,	, ,	,	, ,	, ,		,	, ,		` ,	. ,	, ,
Interest expense	(1,475)	(39	<b>39)</b> (1	(373)	(359)	(344)		(1,146)	(319)	)	(298)	(269)	(260)
Net return on post-employment benefit plans	108		27	27	27	27		51	13		13	7	18
Impairment of assets	(143)	(10	09)	-	-	(34)		(279)	(150)	)	(21)	(106)	(2)
Other (expense) income	(466)	(14	<b>47)</b> (*	(129)	(311)	121		(115)	19		(130)	(97)	93
Income taxes	(996)	(21	10) (2	(243)	(273)	(270)		(967)	(222)	)	(178)	(232)	(335)
Net earnings	2,327	43	35	707	397	788		2,926	567		771	654	934
Net earnings attributable to:													
Common shareholders	2,076	38	B2 (	640	329	725		2,716	528		715	596	877
Preferred shareholders	187		48	47	46	46		152	44		39	35	34
Non-controlling interest	64		5	20	22	17		58	(5)	)	17	23	23
Net earnings	2,327	43	35	707	397	788		2,926	567		771	654	934
Net earnings per common share - basic and diluted	\$ 2.28	\$ 0.4	<b>42</b> \$ 0	0.70 \$	0.37	\$ 0.79	\$	2.98	\$ 0.58	\$	0.78 \$	0.66	\$ 0.96
Dividends per common share	\$ 3.8700	\$ 0.967	<b>75</b> \$ 0.9	9675 \$	0.9675	\$ 0.9675	\$ 3	3.6800	\$ 0.9200	\$ 0.	.9200 \$	\$ 0.9200	\$ 0.9200
Weighted average number of common shares outstanding - basic (millions)	912.2	912	.3 91	12.3	912.2	912.1		911.5	912.0	,	911.9	911.9	910.1
Weighted average number of common shares outstanding - diluted (millions)	912.2	912	.3 91	12.3	912.5	912.3		912.0	912.2	9	912.3	912.8	910.8
Number of common shares outstanding (millions)	912.3	912	<b>.3</b> 91	12.3	912.3	912.2		912.0	 912.0	ç	911.9	911.9	911.8
Adjusted net earnings and adjusted EPS													
Net earnings attributable to common shareholders	2,076	38	32 (	640	329	725		2,716	528		715	596	877
Reconciling items:													
Severance, acquisition and other costs	200	4	41	10	100	49		94	19		22	40	13
Net mark-to-market losses (gains) on derivatives used to economically hedge													
equity settled share-based compensation plans	103		(6)	128	(1)	(18)		53	(27)	)	74	81	(75)
Net equity losses on investments in associates and joint ventures	581		04	-	377	-		42	-		-	42	-
Net (gains) losses on investments	(80)		(2)	1	(79)	-		(24)	29		-	(16)	(37)
Early debt redemption costs	1		-	-	1	-		18	-		-	-	18
Impairment of assets	143		09	-	-	34		279	150		21	106	2
Income taxes for the above reconciling items	(100)	(3		(38)	(5)	(18)		(117)	(37)		(31)	(62)	13
NCI for the above reconciling items	2		2	-	-	-		(4)	 (8)		-	4	
Adjusted net earnings	2,926	69		741	722	772		3,057	 654		801	791	811
Adjusted EPS	\$ 3.21	\$ 0.7	<b>76</b> \$ 0	0.81 \$	0.79	\$ 0.85	\$	3.35	\$ 0.71		0.88 \$	0.87	\$ 0.89

BCE <sup>(1)</sup> Segmented Data

	Q4	Q4			TOTAL	TOTAL		
(In millions of Canadian dollars, except where otherwise indicated) (unaudited)	2023	2022	\$ change	% change	2023	2022	\$ change	% change
Operating revenues								
Bell Communication and Technology Services (Bell CTS)	5,744	5,649	95	1.7%	21,926	21,301	625	2.9%
Bell Media	822	889	(67)	(7.5%)	3,117	3,254	(137)	(4.2%)
Inter-segment eliminations	(93)	(99)	6	6.1%	(370)	(381)	11	2.9%
Total	6,473	6,439	34	0.5%	24,673	24,174	499	2.1%
Operating costs								
Bell CTS	(3,325)	(3,341)	16	0.5%	(12,206)	(11,847)	(359)	(3.0%)
Bell Media	(674)	(760)	86	11.3%	(2,420)	(2,509)	89	3.5%
Inter-segment eliminations	93	99	(6)	(6.1%)	370	381	(11)	(2.9%)
Total	(3,906)	(4,002)	96	2.4%	(14,256)	(13,975)	(281)	(2.0%)
Adjusted EBITDA								
Bell CTS	2,419	2,308	111	4.8%	9,720	9,454	266	2.8%
Margin	42.1%	40.9%		1.2 pts	44.3%	44.4%		(0.1) pts
Bell Media	148	129	19	14.7%	697	745	(48)	(6.4%)
Margin	18.0%	14.5%		3.5 pts	22.4%	22.9%		(0.5) pts
Total	2,567	2,437	130	5.3%	10,417	10,199	218	2.1%
Margin	39.7%	37.8%		1.9 pts	42.2%	42.2%		-
Capital expenditures								
Bell CTS	975	1,559	584	37.5%	4,421	4,971	550	11.1%
Capital intensity (A)(3)	17.0%	27.6%		10.6 pts	20.2%	23.3%		3.1 pts
Bell Media	54	79	25	31.6%	160	162	2	1.2%
Capital intensity	6.6%	8.9%		2.3 pts	5.1%	5.0%		(0.1) pts
Total	1,029	1,638	609	37.2%	4,581	5,133	552	10.8%
Capital intensity	15.9%	25.4%		9.5 pts	18.6%	21.2%		2.6 pts

<sup>(</sup>A) Capital intensity is defined as capital expenditures divided by operating revenues.

BCE Segmented Data - Historical Trend

(In millions of Canadian dollars, except where otherwise indicated) (unaudited)	TOTAL 2023	04.00	02.02	00.00	04.00	TOTAL 2022	04.00	00.00	00.00	04.00
(III millions of Canadian dollars, except where otherwise indicated) (unaddited)	2023	Q4 23	Q3 23	Q2 23	Q1 23	2022	Q4 22	Q3 22	Q2 22	Q1 22
Operating revenues										
Bell CTS	21,926	5,744	5,461	5,354	5,367	21,301	5,649	5,401	5,135	5,116
Bell Media	3,117	822	710	805	780	3,254	889	719	821	825
Inter-segment eliminations	(370)	(93)	(91)	(93)	(93)	(381)	(99)	(96)	(95)	(91)
Total	24,673	6,473	6,080	6,066	6,054	24,174	6,439	6,024	5,861	5,850
Operating costs										
Bell CTS	(12,206)	(3,325)	(2,997)	(2,923)	(2,961)	(11,847)	(3,341)	(2,995)	(2,771)	(2,740)
Bell Media	(2,420)	(674)	(507)	(591)	(648)	(2,509)	(760)	(537)	(595)	(617)
Inter-segment eliminations	370	<b>9</b> 3	` 91 <sup>´</sup>	93	93	381	` 99 <sup>´</sup>	` 96 <sup>°</sup>	95	91
Total	(14,256)	(3,906)	(3,413)	(3,421)	(3,516)	(13,975)	(4,002)	(3,436)	(3,271)	(3,266)
Adjusted EBITDA										
Bell CTS	9,720	2,419	2,464	2,431	2,406	9,454	2,308	2,406	2,364	2,376
Margin	44.3%	42.1%	45.1%	45.4%	44.8%	44.4%	40.9%	44.5%	46.0%	46.4%
Bell Media	697	148	203	214	132	745	129	182	226	208
Margin	22.4%	18.0%	28.6%	26.6%	16.9%	22.9%	14.5%	25.3%	27.5%	25.2%
Total	10,417	2,567	2,667	2,645	2,538	10,199	2,437	2,588	2,590	2,584
Margin	42.2%	39.7%	43.9%	43.6%	41.9%	42.2%	37.8%	43.0%	44.2%	44.2%
Capital expenditures										
Bell CTS	4,421	975	1,123	1,271	1,052	4,971	1,559	1,286	1,190	936
Capital intensity	20.2%	17.0%	20.6%	23.7%	19.6%	23.3%	27.6%	23.8%	23.2%	18.3%
Bell Media	160	54	36	36	34	162	79	31	29	23
Capital intensity	5.1%	6.6%	5.1%	4.5%	4.4%	5.0%	8.9%	4.3%	3.5%	2.8%
Total	4,581	1,029	1,159	1,307	1,086	5,133	1,638	1,317	1,219	959
Capital intensity	18.6%	15.9%	19.1%	21.5%	17.9%	21.2%	25.4%	21.9%	20.8%	16.4%

	Q4	Q4		TOTAL	TOTAL	
(In millions of Canadian dollars, except where otherwise indicated) (unaudited)	2023	2022	% change	2023	2022	% change
Bell CTS						
Operating revenues						
Wireless	1,803	1,735	3.9%	7,120	6,821	4.4%
Wireline data	2,030	2,006	1.2%	8,084	7,920	2.1%
Wireline voice	697	736	(5.3%)	2,862	3,002	(4.7%)
Other wireline services	81	77	5.2%	312	309	1.0%
External service revenues	4,611	4,554	1.3%	18,378	18,052	1.8%
Inter-segment service revenues	8	9	(11.1%)	29	31	(6.5%)
Operating service revenues	4,619	4,563	1.2%	18,407	18,083	1.8%
Wireless	961	917	4.8%	2,885	2,714	6.3%
Wireline	164	169	(3.0%)	634	504	25.8%
External/Operating product revenues	1,125	1,086	3.6%	3,519	3,218	9.4%
Total external revenues	5,736	5,640	1.7%	21,897	21,270	2.9%
Total operating revenues	5,744	5,649	1.7%	21,926	21,301	2.9%
Operating costs	(3,325)	(3,341)	0.5%	(12,206)	(11,847)	(3.0%)
Adjusted EBITDA	2,419	2,308	4.8%	9,720	9,454	2.8%
Adjusted EBITDA margin	42.1%	40.9%	1.2 pts	44.3%	44.4%	(0.1) pts
Capital expenditures	975	1,559	37.5%	4,421	4,971	11.1%
Capital intensity	17.0%	27.6%	10.6 pts	20.2%	23.3%	3.1 pts

(In millions of Canadian dollars, except where otherwise indicated)	TOTAL					TOTAL				
(unaudited)	2023	Q4 23	Q3 23	Q2 23	Q1 23	2022	Q4 22	Q3 22	Q2 22	Q1 22
Bell CTS										
Operating revenues										
Wireless	7,120	1,803	1,828	1,766	1,723	6,821	1,735	1,759	1,692	1,635
Wireline data	8,084	2,030	2,032	2,021	2,001	7,920	2,006	1,987	1,974	1,953
Wireline voice	2,862	697	717	722	726	3,002	736	739	756	771
Other wireline services	312	81	78	75	78	309	77	77	78	77
External service revenues	18,378	4,611	4,655	4,584	4,528	18,052	4,554	4,562	4,500	4,436
Inter-segment service revenues	29	8	7	7	7	31	9	8	7	7
Operating service revenues	18,407	4,619	4,662	4,591	4,535	18,083	4,563	4,570	4,507	4,443
Wireless	2,885	961	672	626	626	2,714	917	692	542	563
Wireline	634	164	127	137	206	504	169	139	86	110
External/Operating product revenues	3,519	1,125	799	763	832	3,218	1,086	831	628	673
Total external revenues	21,897	5,736	5,454	5,347	5,360	21,270	5,640	5,393	5,128	5,109
Total operating revenues	21,926	5,744	5,461	5,354	5,367	21,301	5,649	5,401	5,135	5,116
Operating costs	(12,206)	(3,325)	(2,997)	(2,923)	(2,961)	(11,847)	(3,341)	(2,995)	(2,771)	(2,740)
Adjusted EBITDA	9,720	2,419	2,464	2,431	2,406	9,454	2,308	2,406	2,364	2,376
Adjusted EBITDA margin	44.3%	42.1%	45.1%	45.4%	44.8%	44.4%	40.9%	44.5%	46.0%	46.4%
Capital expenditures	4,421	975	1,123	1,271	1,052	4,971	1,559	1,286	1,190	936
Capital intensity	20.2%	17.0%	20.6%	23.7%	19.6%	23.3%	27.6%	23.8%	23.2%	18.3%

(In wellions of Conneling dellars, except whom otherwise indicated) (consudited)	Q4 2023	Q4 2022	% change	TOTAL 2023	TOTAL 2022	0/ ahanga
(In millions of Canadian dollars, except where otherwise indicated) (unaudited)  Mobile phone subscribers <sup>(3)</sup>	2023	2022	76 Criange	2023	2022	% change
Gross subscriber activations	712,310	605,034	17.7%	2,224,555	1,953,912	13.9%
Postpaid	564,784	467,294	20.9%	1,608,503	1,355,772	18.6%
Prepaid	147,526	137,740	7.1%	616,052	598,140	3.0%
Net subscriber activations (losses)	92,085	122,621	(24.9%)	411,189	489,901	(16.1%)
Postpaid	128,715	154,617	(16.8%)	426,172	439,842	(3.1%)
Prepaid	(36,630)	(31,996)	(14.5%)	(14,983)	50,059	n.m.
Subscribers end of period (EOP) <sup>(C)</sup>	10,287,046	9,949,086	3.4%	10,287,046	9,949,086	3.4%
Postpaid <sup>(C)</sup>	9,422,830	9,069,887	3.9%	9,422,830	9,069,887	3.9%
Prepaid	864,216	879,199	(1.7%)	864,216	879,199	(1.7%)
Blended average revenue per user (ARPU) (\$/month) <sup>(B)(3)</sup>	58.71	58.49	0.4%	59.08	58.92	0.3%
Blended churn (%) (average per month) <sup>(3)</sup>	2.03%	1.63%	(0.40) pts	1.51%	1.27%	(0.24) pts
Postpaid	1.63%	1.22%	(0.41) pts	1.15%	0.92%	(0.23) pts
Prepaid	6.15%	5.74%	(0.41) pts	5.31%	4.85%	(0.46) pts
Mobile connected device subscribers <sup>(3)</sup>						
Net subscriber activations	78,746	104,447	(24.6%)	293,307	202,024	45.2%
Subscribers EOP <sup>(C)</sup>	2,732,548	2,451,818	11.4%	2,732,548	2,451,818	11.4%
Retail high-speed Internet subscribers <sup>(3)</sup>						
Retail net subscriber activations	55,591	63,466	(12.4%)	187,126	201,762	(7.3%)
Retail subscribers EOP <sup>(A)(D)(E)</sup>	4,473,429	4,258,570	5.0%	4,473,429	4,258,570	5.0%
Retail TV subscribers <sup>(3)</sup>						
Retail net subscriber (losses) activations	(2,318)	14,183	n.m.	(26,449)	5,148	n.m.
Internet protocol television (IPTV)	23,537	40,209	(41.5%)	81,918	94,400	(13.2%)
Satellite	(25,855)	(26,026)	0.7%	(108,367)	(89,252)	(21.4%)
Total retail subscribers EOP <sup>(A)(E)</sup>	2,725,292	2,751,498	(1.0%)	2,725,292	2,751,498	(1.0%)
$IPTV^{(A)(E)}$	2,070,342	1,988,181	4.1%	2,070,342	1,988,181	4.1%
Satellite	654,950	763,317	(14.2%)	654,950	763,317	(14.2%)
Retail residential network access services (NAS) <sup>(3)</sup>						
Retail residential NAS lines net losses	(38,347)	(37,878)	(1.2%)	(176,612)	(175,788)	(0.5%)
Retail residential NAS lines <sup>(A)(E)</sup>	2,021,617	2,190,771	(7.7%)	2,021,617	2,190,771	(7.7%)

n.m. : not meaningful

<sup>(</sup>A) In Q2 2023, our retail high-speed Internet, retail IPTV and retail residential NAS lines subscriber bases increased by 35,080, 243 and 7,458 subscribers, respectively, as a result of small acquisitions.

<sup>(</sup>B) Effective Q1 2023, as a result of the segment reporting changes impacting intersegment eliminations, ARPU has been updated and is defined as Bell CTS wireless external services revenues (previously wireless operating service revenues) divided by the average mobile phone subscriber base for the specified period, expressed as a dollar unit per month.

<sup>(</sup>C) In Q1 2023, we adjusted our mobile phone postpaid and mobile connected device subscriber bases to remove older non-revenue generating business subscribers of 73,229 and 12,577, respectively.

<sup>(</sup>D) In Q1 2023, subsequent to a review of customer account records, our retail high-speed Internet subscriber base was reduced by 7,347 subscribers.

<sup>(</sup>E) In Q4 2022, as a result of the acquisition of Distributel Communications Limited (Distributel), our retail high-speed Internet, retail IPTV and retail residential NAS lines subscriber bases increased by 128,065, 2,315 and 64,498 subscribers, respectively.

(In millions of Canadian dollars, except where otherwise indicated)	TOTAL				0.4.00	TOTAL	0.4.00			0.4.00
(unaudited)	2023	Q4 23	Q3 23	Q2 23	Q1 23	2022	Q4 22	Q3 22	Q2 22	Q1 22
Mobile phone subscribers Gross subscriber activations	2 224 555	742 240	602 770	502.040	40E E2E	1.052.012	605.024	E92 700	445.070	240.009
	2,224,555	712,310	603,770	502,940	405,535	1,953,912	605,034	583,700	415,270	349,908
Postpaid	1,608,503	564,784	423,364	347,746	272,609	1,355,772	467,294	391,165	266,600	230,713
Prepaid (Income (Income)	616,052	147,526	180,406	155,194	132,926	598,140	137,740	192,535	148,670	119,195
Net subscriber activations (losses) Postpaid	411,189 426,172	92,085	166,930	125,539	26,635 43,289	489,901 439,842	122,621	224,343 167,798	110,761 83,197	32,176
Prepaid	426,172 (14,983)	128,715 (36,630)	142,886 24,044	111,282 14,257	43,289 (16,654)	439,842 50,059	154,617 (31,996)	56,545	27,564	34,230 (2,054)
Subscribers end of period (EOP) <sup>(C)</sup>	10,287,046	10,287,046	10,194,961	10,028,031	9,902,492	9,949,086	9,949,086	9,826,465	9,602,122	9,491,361
	, ,									
Postpaid <sup>(C)</sup> Prepaid	9,422,830	9,422,830	9,294,115	9,151,229	9,039,947	9,069,887	9,069,887	8,915,270	8,747,472	8,664,275
	864,216	864,216	900,846	876,802	862,545	879,199	879,199	911,195	854,650	827,086
Blended ARPU (\$/month)(B)	59.08	58.71	60.28	59.16	58.15 1.29%	58.92	58.49	60.39	59.17	57.61 1.12%
Blended churn (%) (average per month) Postpaid	1.51% 1.15%	2.03% 1.63%	1.45% 1.10%	1.27% 0.94%	0.90%	1.27% 0.92%	1.63% 1.22%	1.24% 0.90%	1.07% 0.75%	0.79%
Prepaid	5.31%	6.15%	5.10%	4.68%	5.28%	4.85%	5.74%	4.58%	4.41%	4.61%
Mobile connected device subscribers	3.31/0	0.15/6	5.1076	4.00%	5.20%	4.6576	5.74%	4.56 %	4.4170	4.0176
Net subscriber activations (losses)	293,307	78,746	64,282	79,537	70,742	202,024	104,447	49,044	(344)	48,877
Subscribers EOP <sup>(C)</sup>	2,732,548	2,732,548	2,653,802	2,589,520	2,509,983	2,451,818	2,451,818	2,347,371	2,298,327	2,298,671
Retail high-speed Internet subscribers		_,,			_,,,,,,,,,	_, ,	_,,,,,,,,,	_,_,_,_,	_,,	
Retail net subscriber activations	187,126	55,591	79,327	24,934	27,274	201,762	63,466	89,652	22,620	26,024
Retail subscribers EOP <sup>(A)(D)(E)</sup>	4,473,429	4,473,429	4,417,838	4,338,511	4,278,497	4,258,570	4,258,570	4,067,039	3,977,387	3,954,767
Retail TV subscribers	<i>'</i>	, ,								
Retail net subscriber (losses) activations	(26,449)	(2,318)	4,222	(14,404)	(13,949)	5,148	14,183	10,853	(11,527)	(8,361)
IPTV	81,918	23,537	35,976	11,506	10,899	94,400	40,209	38,093	3,838	12,260
Satellite	(108,367)	(25,855)	(31,754)	(25,910)	(24,848)	(89,252)	(26,026)	(27,240)	(15,365)	(20,621)
Total retail subscribers EOP <sup>(A)(E)</sup>	2,725,292	2,725,292	2,727,610	2,723,388	2,737,549	2,751,498	2,751,498	2,735,000	2,724,147	2,735,674
$IPTV^{(A)(E)}$	2,070,342	2,070,342	2,046,805	2,010,829	1,999,080	1,988,181	1,988,181	1,945,657	1,907,564	1,903,726
Satellite	654,950	654,950	680,805	712,559	738,469	763,317	763,317	789,343	816,583	831,948
Retail residential NAS	,	,	222,220	1 1=,230					, - 30	22.,2.0
Retail residential NAS lines net losses	(176,612)	(38,347)	(41,776)	(49,608)	(46,881)	(175,788)	(37,878)	(42,853)	(52,712)	(42,345)
Retail residential NAS lines <sup>(A)(E)</sup>	2,021,617	2,021,617	2,059,964	2,101,740	2,143,890	2,190,771	2,190,771	2,164,151	2,207,004	2,259,716
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<sup>(</sup>A) In Q2 2023, our retail high-speed Internet, retail IPTV and retail residential NAS lines subscriber bases increased by 35,080, 243 and 7,458 subscribers, respectively, as a result of small acquisitions.

<sup>(</sup>B) Effective Q1 2023, as a result of the segment reporting changes impacting intersegment eliminations, ARPU has been updated and is defined as Bell CTS wireless external services revenues (previously wireless operating service revenues) divided by the average mobile phone subscriber base for the specified period, expressed as a dollar unit per month.

<sup>(</sup>C) In Q1 2023, we adjusted our mobile phone postpaid and mobile connected device subscriber bases to remove older non-revenue generating business subscribers of 73,229 and 12,577, respectively.

<sup>(</sup>D) In Q1 2023, subsequent to a review of customer account records, our retail high-speed Internet subscriber base was reduced by 7,347 subscribers.

<sup>(</sup>E) In Q4 2022, as a result of the acquisition of Distributel, our retail high-speed Internet, retail IPTV and retail residential NAS lines subscriber bases increased by 128,065, 2,315 and 64,498 subscribers, respectively.

BCE - Net debt and preferred shares					
(In millions of Canadian dollars, except where otherwise indicated) (unaudited)					
	December 31	September 30	June 30	March 31	December 31
	2023	2023	2023	2023	2022
		00.500	00.044	07.450	07.700
Long-term debt	31,135	29,532	28,314	27,456	27,783
Debt due within one year	5,042	5,171	6,039	6,347	4,137
50% of preferred shares	1,834	1,871	1,891	1,914	1,935
Cash	(547)	(569)	(450)	(651)	(99)
Cash equivalents	(225)	(50)	(450)	(90)	(50)
Short-term investments	(1,000)				-
Net debt <sup>(A)</sup>	36,239	35,955	35,344	34,976	33,706
Net debt leverage ratio <sup>(A)</sup>	3.48	3.50	3.46	3.44	3.30
Adjusted EBITDA /adjusted net interest expense ratio <sup>(A)</sup>	6.94	7.12	7.48	7.94	8.50

Cash flow information								
(In millions of Canadian dollars, except where otherwise indicated) (unaudited)	Q4	Q4			TOTAL	TOTAL		
	2023	2022	\$ change	% change	2023	2022	\$ change	% change
Free cash flow (FCF) (A)								
Cash flows from operating activities	2,373	2,056	317	15.4%	7,946	8,365	(419)	(5.0%)
Capital expenditures	(1,029)	(1,638)	609	37.2%	(4,581)	(5,133)	552	10.8%
Cash dividends paid on preferred shares	(46)	(42)	(4)	(9.5%)	(182)	(136)	(46)	(33.8%)
Cash dividends paid by subsidiaries to non-controlling interest	(12)	(3)	(9)	n.m.	(47)	(39)	(8)	(20.5%)
Acquisition and other costs paid	3	3	-	-	8	10	(2)	(20.0%)
FCF	1,289	376	913	n.m.	3,144	3,067	77	2.5%

Cash flow information - Historical trend										
(In millions of Canadian dollars, except where otherwise indicated) (unaudited)	TOTAL	Q4	Q3	Q2	Q1	Total	Q4	Q3	Q2	Q1
	2023	2023	2023	2023	2023	2022	2022	2022	2022	2022
FCF										
Cash flows from operating activities	7,946	2,373	1,961	2,365	1,247	8,365	2,056	1,996	2,597	1,716
Capital expenditures	(4,581)	(1,029)	(1,159)	(1,307)	(1,086)	(5,133)	(1,638)	(1,317)	(1,219)	(959)
Cash dividends paid on preferred shares	(182)	(46)	(35)	(46)	(55)	(136)	(42)	(27)	(34)	(33)
Cash dividends paid by subsidiaries to non-controlling interest	(47)	(12)	(13)	(1)	(21)	(39)	(3)	(11)	(14)	(11)
Acquisition and other costs paid	8	3	-	5	-	10	3	1	3	3
FCF	3,144	1,289	754	1,016	85	3,067	376	642	1,333	716

n.m.: not meaningful

(A) Net debt and free cash flow are non-GAAP financial measures and net debt leverage ratio and adjusted EBITDA to adjusted net interest expense ratio are capital management measures. Refer to note 2.1, Non-GAAP financial measures and note 2.4, Capital management measures in the Accompanying Notes to this report for more information on these measures.

## **Consolidated Statements of Financial Position**

(In millions of Canadian dollars, except where otherwise indicated) (unaudited)	December 31 2023	September 30 2023	June 30 2023	March 31 2023	December 31 2022
ASSETS				2020	
Current assets					
Cash	547	569	450	651	99
Cash equivalents	225	50	450	90	50
Short-term investments	1,000	-	-	-	-
Trade and other receivables	4,031	3,838	3,771	3,828	4,138
Inventory	465	636	656	673	656
Contract assets	443	404	403	419	436
Contract costs	633 230	590 338	559 305	538	540
Prepaid expenses Other current assets	230 264	336 312	395 282	378 330	244 324
Assets held for sale	60	312	202	260	324
Total current assets	7,898	6,737	6,966	7,167	6,487
Non-current assets	1,000	0,707	0,000	7,107	0,401
Contract assets	292	251	243	260	288
Contract costs	779	732	683	633	603
Property, plant and equipment	30,352	30,158	29,909	29,233	29,256
Intangible assets	16,609	16,491	16,395	16,338	16,183
Deferred tax assets	96	114	108	102	84
Investments in associates and joint ventures	323	326	322	664	608
Post-employment benefit assets Other non-current assets	2,935	3,299	3,207	3,407	3,559
Goodwill	1,714 10,942	1,241 11,023	1,194 11,022	1,341 10,830	1,355 10,906
Total non-current assets	64,042	63,635	63,083	62,808	62,842
Total assets	71,940	70,372	70,049	69,975	69,329
LIABILITIES	7 1,540	10,012	70,043	00,070	03,323
Current liabilities					
Trade payables and other liabilities	4,729	4,354	4,347	4,080	5,221
Contract liabilities	811	798	793	851	857
Interest payable	332	258	305	208	281
Dividends payable	910	910	900	900	867
Current tax liabilities	268	279	207	164	106
Debt due within one year	5,042	5,171	6,039	6,347	4,137
Liabilities held for sale	15		-	109	
Total current liabilities	12,107	11,770	12,591	12,659	11,469
Non-current liabilities Contract liabilities	277	271	257	244	228
Long-term debt	31.135	29,532	28,314	27,456	27.783
Deferred tax liabilities	4.869	4.954	4,898	4.969	4.953
Post-employment benefit obligations	1,278	1,225	1,339	1,348	1,311
Other non-current liabilities	1,717	1,313	1,201	1,032	1,070
Total non-current liabilities	39,276	37,295	36,009	35,049	35,345
Total liabilities	51,383	49,065	48,600	47,708	46,814
EQUITY					
Equity attributable to BCE shareholders					
Preferred shares	3,667	3,742	3,781	3,827	3,870
Common shares	20,859	20,859	20,859	20,851	20,840
Contributed surplus	1,258	1,230	1,204	1,179	1,172
Accumulated other comprehensive (loss) income Deficit	(42) (5,513)	(145) (4,716)	(105) (4,618)	3 (3,926)	(55) (3,649)
Total equity attributable to BCE shareholders	20,229	20,970	21,121	21,934	22,178
Non-controlling interest	328	337	328	333	337
Total equity	20,557	21,307	21,449	22,267	22,515
Total liabilities and equity	71,940	70,372	70,049	69,975	69,329
Number of common shares outstanding (millions)	912.3	912.3	912.3	912.2	912.0
	<u> </u>	012.0	<u> </u>	<u> </u>	012.0

BCE Consolidated Cash Flow Data

	Q4	Q4		TOTAL	TOTAL	
(In millions of Canadian dollars, except where otherwise indicated) (unaudited)	2023	2022	\$ change	2023	2022	\$ change
Net earnings	435	567	(132)	2,327	2,926	(599)
Adjustments to reconcile net earnings to cash flows from operating activities						
Severance, acquisition and other costs	41	19	22	200	94	106
Depreciation and amortization	1,253	1,192	61	4,918	4,723	195
Post-employment benefit plans cost	23	47	(24)	98	198	(100)
Net interest expense	374	319	55	1,408	1,124	284
Impairment of assets	109	150	(41)	143	279	(136)
(Gains) losses on investments	(2)	29	(31)	(80)	(24)	(56)
Net equity losses on investments in associates and joint ventures	204	-	204	581	42	539
Income taxes	210	222	(12)	996	967	29
Contributions to post-employment benefit plans	(12)	(12)	` -	(52)	(140)	88
Payments under other post-employment benefit plans	(16)	(17)	1	(64)	(64)	-
Severance and other costs paid	(59)	(27)	(32)	(178)	(129)	(49)
Interest paid	(326)	(243)	(83)	(1,486)	(1,197)	(289)
Income taxes paid (net of refunds)	(169)	(340)	Ì71 <sup>′</sup>	(700)	(749)	` 49 <sup>′</sup>
Acquisition and other costs paid	(3)	(3)	_	(8)	(10)	2
Change in contract assets	(81)	(94)	13	(11)	(59)	48
Change in wireless device financing plan receivables	(127)	(99)	(28)	(46)	22	(68)
Net change in operating assets and liabilities	519	346	173	(100)	362	(462)
Cash flows from operating activities	2,373	2,056	317	7,946	8,365	(419)
Capital expenditures	(1,029)	(1,638)	609	(4,581)	(5,133)	552
Cash dividends paid on preferred shares	(46)	(42)	(4)	(182)	(136)	(46)
Cash dividends paid by subsidiaries to non-controlling interest	(12)	(3)	(9)	(47)	(39)	(8)
Acquisition and other costs paid	3	3	-	8	10	(2)
Free cash flow	1,289	376	913	3,144	3,067	77
Business acquisitions	(2)	(287)	285	(222)	(429)	207
Business dispositions	·-'	` (1)	1	`209 <sup>´</sup>	` 52 <sup>´</sup>	157
Acquisition and other costs paid	(3)	(3)	-	(8)	(10)	2
Short-term investments	(1,000)	-	(1,000)	(1,000)	-	(1,000)
Spectrum licences	(24)	-	(24)	(183)	(3)	(180)
Other investing activities	(3)	(13)	10	(4)	(4)	-
(Decrease) increase in notes payable	(162)	(511)	349	(646)	111	(757)
Increase in securitized receivables	4 004	4 000	-	5 405	700	(700)
Issue of long-term debt	1,331	1,006	325	5,195	1,951	3,244 165
Repayment of long-term debt	(293)	(250)	(43)	(1,858)	(2,023)	
Repurchase of a financial liability	-	-	- (2)	(149)	474	(149)
Issue of common shares Purchase of shares for settlement of share-based payments	(44)	2 (49)	(2) 5	18	171 (255)	(153) 32
Repurchase of preferred shares	(44) (50)	(10)	(40)	(223) (140)	(255)	32 (15)
Cash dividends paid on common shares	(882)	(839)	(43)	(3,486)	(3,312)	(174)
Other financing activities	(4)	(5)	(+3)	(24)	(31)	7
	(1,136)	(960)	(176)	(2,521)	(3,207)	686
Net (decrease) increase in cash	(22)	(484)	462	448	(190)	638
Cash at beginning of period	569	583	(14)	99	289	(190)
Cash at end of period	547	99	448	547	99	448
Net increase (decrease) in cash equivalents	175	(100)	275	175	50	125
Cash equivalents at beginning of period	50	150	(100)	50	-	50
Cash equivalents at beginning of period	225	50	175	225	50	175
outs of distributions at the or period	220		173	223	30	173

BCE Consolidated Cash Flow Data - Historical Trend

(In millions of Canadian dollars, except where otherwise indicated) (unaudited)	TOTAL 2023	Q4 23	Q3 23	Q2 23	Q1 23	TOTAL 2022	Q4 22	Q3 22	Q2 22	Q1 22
Net earnings	2,327	435	707	397	788	2,926	567	771	654	934
Adjustments to reconcile net earnings to cash flows from operating activities	_,					2,020				
Severance, acquisition and other costs	200	41	10	100	49	94	19	22	40	13
Depreciation and amortization	4,918	1,253	1,232	1,232	1,201	4.723	1.192	1.181	1.199	1,151
Post-employment benefit plans cost	98	23	23	21	31	198	47	48	52	51
Net interest expense	1,408	374	358	346	330	1,124	319	282	265	258
Impairment of assets	143	109	-	-	34	279	150	21	106	2
(Gains) losses on investments	(80)	(2)	1	(79)	-	(24)	29	_	(16)	(37)
Net equity losses on investments in associates and joint ventures	581	204	-	377	-	`42	-	-	`42	` -′
Income taxes	996	210	243	273	270	967	222	178	232	335
Contributions to post-employment benefit plans	(52)	(12)	(12)	(13)	(15)	(140)	(12)	(14)	(35)	(79)
Payments under other post-employment benefit plans	(64)	(16)	(16)	(17)	(15)	(64)	(17)	(17)	(15)	(15)
Severance and other costs paid	(178)	(59)	(55)	(39)	(25)	(129)	(27)	(44)	(30)	(28)
Interest paid	(1,486)	(326)	(451)	(270)	(439)	(1,197)	(243)	(385)	(196)	(373)
Income taxes paid (net of refunds)	(700)	(169)	(167)	(200)	(164)	(749)	(340)	(150)	(143)	(116)
Acquisition and other costs paid	(8)	(3)		(5)	-	(10)	(3)	(1)	(3)	(3)
Change in contract assets	(11)	(81)	(8)	33	45	(59)	(94)	(20)	23	32
Change in wireless device financing plan receivables	(46)	(127)	16	24	41	22	(99)	(6)	68	59
Net change in operating assets and liabilities	(100)	519	80	185	(884)	362	346	130	354	(468)
Cash flows from operating activities	7,946	2,373	1,961	2,365	1,247	8,365	2,056	1,996	2,597	1,716
Capital expenditures	(4,581)	(1,029)	(1,159)	(1,307)	(1,086)	(5,133)	(1,638)	(1,317)	(1,219)	(959)
Cash dividends paid on preferred shares	(182)	(46)	(35)	(46)	(55)	(136)	(42)	(27)	(34)	(33)
Cash dividends paid by subsidiaries to non-controlling interest	(47)	(12)	(13)	(1)	(21)	(39)	(3)	(11)	(14)	(11)
Acquisition and other costs paid	8	3	-	5	<u> </u>	10	3	1	3	3
Free cash flow	3,144	1,289	754	1,016	85	3,067	376	642	1,333	716
Business acquisitions	(222)	(2)	1	(196)	(25)	(429)	(287)	(3)	-	(139)
Business dispositions	209	- (0)	1	208	-	52	(1)	(1)	2	52
Acquisition and other costs paid	(8)	(3)	-	(5)	-	(10)	(3)	(1)	(3)	(3)
Short-term investments Spectrum licences	(1,000)	(1,000)	(3)	(145)	(11)	(2)	-	(2)	-	-
Other investing activities	(183)	(24) (3)	(16)	(143)	31	(3) (4)	(13)	(3) (8)	- 27	(10)
(Decrease) increase in notes payable	(4) (646)	(162)	(300)	(101)	(83)	111	(511)	(34)	187	469
(Decrease) increase in securitized receivables	(0+0)	(102)	(500)	(500)	500	700	(311)	700	107	
Issue of long-term debt	5,195	1,331	1,161	1,199	1,504	1.951	1,006	700	_	945
Repayment of long-term debt	(1,858)	(293)	(920)	(346)	(299)	(2,023)	(250)	(270)	(245)	(1,258)
Repurchase of a financial liability	(149)	(_00,	(020)	(0.0)	(149)	(2,020)	(200)	(2.0)	(= .5)	(1,200)
Issue of common shares	18	_	_	8	10	171	2	1	7	161
Purchase of shares for settlement of share-based payments	(223)	(44)	(44)	(42)	(93)	(255)	(49)	(49)	(51)	(106)
Repurchase of preferred shares	(140)	(50)	(27)	(32)	(31)	(125)	(10)	-	-	(115)
Cash dividends paid on common shares	(3,486)	(882)	(883)	(882)	(839)	(3,312)	(839)	(839)	(839)	(795)
Other financing activities	(24)	(4)	(5)	(7)	(8)	(31)	(5)	2	-	(28)
·	(2,521)	(1,136)	(1,035)	(857)	507	(3,207)	(960)	(505)	(915)	(827)
Net increase (decrease) in cash	448	(22)	119	(201)	552	(190)	(484)	(13)	418	(111)
Cash at beginning of period	99	569 <sup>′</sup>	450	651	99	289	583	596	178	289
Cash at end of period	547	547	569	450	651	99	99	583	596	178
Net increase (decrease) in cash equivalents	175	175	(400)	360	40	50	(100)	150	-	
Cash equivalents at beginning of period	50	50	450	90	50	-	150	-	_	_
Cash equivalents at end of period	225	225	50	450	90	50	50	150	-	-
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(1) Effective Q1 2023, our results are now reported in two segments: Bell CTS and Bell Media.

In 2022, we began modifying our internal and external reporting processes to align with organizational changes that were made to reflect an increasing strategic focus on multiproduct sales, the continually increasing technological convergence of our wireless and wireline telecommunications infrastructure and operations driven by the deployment of our Fifth Generation (5G) and fibre networks, and our digital transformation. These factors have made it increasingly difficult to distinguish between our wireless and wireline operations and resulted in changes in Q1 2023 to the financial information that is regularly provided to our chief operating decision maker to measure performance and allocate resources.

Effective with our Q1 2023 results, our previous Bell Wireless and Bell Wireline operating segments were combined to form a single reporting segment called Bell Communication and Technology Services (Bell CTS). Bell Media remains a distinct reportable segment and is unaffected. Our results are therefore reported in two segments: Bell CTS and Bell Media. As a result of our reporting changes, prior periods have been restated for comparative purposes.

Our Bell CTS segment provides a wide range of communication products and services to consumers, businesses and government customers across Canada. Wireless products and services include mobile data and voice plans and devices and are available nationally. Wireline products and services comprise data (including Internet access, IPTV, cloud-based services and business solutions), voice, and other communication services and products, which are available to our residential, small and medium-sized business and large enterprise customers primarily in Ontario, Québec, the Atlantic provinces and Manitoba, while satellite TV service and connectivity to business customers are available nationally across Canada. In addition, this segment includes our wholesale business, which buys and sells local telephone, long distance, data and other services from or to resellers and other carriers, as well as the results of operations of our national consumer electronics retailer, The Source (Bell) Electronics Inc. (The Source).

Our Bell Media segment provides conventional TV, specialty TV, pay TV, streaming services, digital media services, radio broadcasting services and out-of-home and advanced advertising services to customers nationally across Canada.

Furthermore, effective Q1 2023, as a result of the segment reporting changes impacting intersegment eliminations, ARPU has been updated and is defined as Bell CTS wireless external services revenues (previously wireless operating service revenues) divided by the average mobile phone subscriber base for the specified period, expressed as a dollar unit per month.

Throughout this report, we, us, our, BCE and the company mean, as the context may require, either BCE Inc. or, collectively, BCE Inc., Bell Canada, their subsidiaries, joint arrangements and associates. Bell means, as the context may require, either Bell Canada or, collectively, Bell Canada, its subsidiaries, joint arrangements and associates.

## (2) Non-GAAP and other financial measures

BCE uses various financial measures to assess its business performance. Certain of these measures are calculated in accordance with International Financial Reporting Standards (IFRS or GAAP) while certain other measures do not have a standardized meaning under GAAP. We believe that our GAAP financial measures, read together with adjusted non-GAAP and other financial measures, provide readers with a better understanding of how management assesses BCE's performance.

National Instrument 52-112, Non-GAAP and Other Financial Measures Disclosure (NI 52-112), prescribes disclosure requirements that apply to the following specified financial measures:

- Non-GAAP financial measures;
- Non-GAAP ratios;

- Total of segments measures;
- Capital management measures; and
- Supplementary financial measures.

This section provides a description and classification of the specified financial measures contemplated by NI 52-112 that we use in this report to explain our financial results except that, for supplementary financial measures, an explanation of such measures is provided where they are first referred to in this report if the supplementary financial measures' labelling is not sufficiently descriptive.

#### (2.1) Non-GAAP financial measures

A non-GAAP financial measure is a financial measure used to depict our historical or expected future financial performance, financial position or cash flow and, with respect to its composition, either excludes an amount that is included in, or includes an amount that is excluded from, the composition of the most directly comparable financial measure disclosed in BCE's consolidated primary financial statements. We believe that non-GAAP financial measures are reflective of our on-going operating results and provide readers with an understanding of management's perspective on and analysis of our performance.

Below are descriptions of the non-GAAP financial measures that we use in this report to explain our results. Except for adjusted net interest expense, for which a reconciliation is provided below, reconciliations to the most directly comparable IFRS financial measures on a consolidated basis are set out earlier in this report.

### Adjusted net earnings

The term adjusted net earnings does not have any standardized meaning under IFRS. Therefore, it is unlikely to be comparable to similar measures presented by other issuers.

We define adjusted net earnings as net earnings attributable to common shareholders before severance, acquisition and other costs, net mark-to-market losses (gains) on derivatives used to economically hedge equity settled share-based compensation plans, net equity losses (gains) on investments in associates and joint ventures, net losses (gains) on investments, early debt redemption costs, impairment of assets and discontinued operations, net of tax and NCI.

We use adjusted net earnings and we believe that certain investors and analysts use this measure, among other ones, to assess the performance of our businesses without the effects of severance, acquisition and other costs, net mark-to-market losses (gains) on derivatives used to economically hedge equity settled share-based compensation plans, net equity losses (gains) on investments in associates and joint ventures, net losses (gains) on investments, early debt redemption costs, impairment of assets and discontinued operations, net of tax and NCI. We exclude these items because they affect the comparability of our financial results and could potentially distort the analysis of trends in business performance. Excluding these items does not imply they are non-recurring.

The most directly comparable IFRS financial measure is net earnings attributable to common shareholders. Refer to pages 2 and 3 of this report for a reconciliation of net earnings attributable to common shareholders to adjusted net earnings on a consolidated basis.

## Adjusted net interest expense

The term adjusted net interest expense does not have any standardized meaning under IFRS. Therefore, it is unlikely to be comparable to similar measures presented by other issuers.

We define adjusted net interest expense as twelve-month trailing net interest expense as shown in our consolidated statements of cash flows, plus 50% of twelve-month trailing net earnings attributable to preferred shareholders as shown in our consolidated income statements.

We use adjusted net interest expense as a component in the calculation of the adjusted EBITDA to adjusted net interest expense ratio, which is a capital management measure. For further details on the adjusted EBITDA to adjusted net interest expense ratio, see note 2.4, *Capital management measures* below. We use and believe that certain investors and analysts use the adjusted EBITDA to adjusted net interest expense ratio, among other measures, to evaluate the financial health of the company.

The most directly comparable IFRS financial measure is net interest expense. The following tables provide reconciliations of net interest expense to adjusted net interest expense on a consolidated basis.

	Q4 2023	Q4 2022
Net interest expense (twelve months ended December 31, 2023 and 2022, respectively)	1,408	1,124
50% of net earnings attributable to preferred shareholders (twelve months ended December 31, 2023 and 2022, respectively)	94	76
Adjusted net interest expense for the twelve months ended December 31, 2023 and 2022, respectively		1,200

	Q3 2023
Net interest expense (nine months ended September 30, 2023)	1,034
Net interest expense (year ended December 31, 2022)	1,124
Net interest expense (nine months ended September 30, 2022)	(805)
12-month trailing net interest expense (ended September 30, 2023)	1,353
50% of net earnings attributable to preferred shareholders (nine months ended September 30, 2023)	70
50% of net earnings attributable to preferred shareholders (year ended December 31, 2022)	76
50% of net earnings attributable to preferred shareholders (nine months ended September 30, 2022)	(54)
50% of 12-month trailing net earnings attributable to preferred shareholders (ended September 30, 2023)	92
Adjusted net interest expense for the twelve months ended September 30, 2023	1,445

	Q2 2023
Net interest expense (six months ended June 30, 2023)	676
Net interest expense (year ended December 31, 2022)	1,124
Net interest expense (six months ended June 30, 2022)	(523)
12-month trailing net interest expense (ended June 30, 2023)	1,277
50% of net earnings attributable to preferred shareholders (six months ended June 30, 2023)	46
50% of net earnings attributable to preferred shareholders (year ended December 31, 2022)	76
50% of net earnings attributable to preferred shareholders (six months ended June 30, 2022)	(35)
50% of 12-month trailing net earnings attributable to preferred shareholders (ended June 30, 2023)	87
Adjusted net interest expense for the twelve months ended June 30, 2023	1,364

	Q1 2023
Net interest expense (three months ended March 31, 2023)	330
Net interest expense (year ended December 31, 2022)	1,124
Net interest expense (three months ended March 31, 2022)	(258)
12-month trailing net interest expense (ended March 31, 2023)	1,196
50% of net earnings attributable to preferred shareholders (three months ended March 31, 2023)	23
50% of net earnings attributable to preferred shareholders (year ended December 31, 2022)	76
50% of net earnings attributable to preferred shareholders (three months ended March 31, 2022)	(17)
50% of 12-month trailing net earnings attributable to preferred shareholders (ended March 31, 2023)	82
Adjusted net interest expense for the twelve months ended March 31, 2023	1,278

#### Free cash flow

The term free cash flow does not have any standardized meaning under IFRS. Therefore, it is unlikely to be comparable to similar measures presented by other issuers.

We define free cash flow as cash flows from operating activities, excluding cash from discontinued operations, acquisition and other costs paid (which include significant litigation costs) and voluntary pension funding, less capital expenditures, preferred share dividends and dividends paid by subsidiaries to NCI. We exclude cash from discontinued operations, acquisition and other costs paid and voluntary pension funding because they affect the comparability of our financial results and could potentially distort the analysis of trends in business performance. Excluding these items does not imply they are non-recurring.

We consider free cash flow to be an important indicator of the financial strength and performance of our businesses. Free cash flow shows how much cash is available to pay dividends on common shares, repay debt and reinvest in our company. We believe that certain investors and analysts use free

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cash flow to value a business and its underlying assets and to evaluate the financial strength and performance of our businesses. The most directly comparable IFRS financial measure is cash flows from operating activities. Refer to pages 10, 12 and 13 of this report for a reconciliation of cash flows from operating activities to free cash flow on a consolidated basis.

#### Net debt

The term net debt does not have any standardized meaning under IFRS. Therefore, it is unlikely to be comparable to similar measures presented by other issuers.

We define net debt as debt due within one year plus long-term debt and 50% of preferred shares, less cash, cash equivalents and short-term investments, as shown in BCE's consolidated statements of financial position. We include 50% of outstanding preferred shares in our net debt as it is consistent with the treatment by certain credit rating agencies. In Q4 2023, we updated our definition of net debt to account for short-term investments as these funds are liquid and may be used to repay the debt due within one year. This change does not impact the net debt amounts previously presented.

We consider net debt to be an important indicator of the company's financial leverage because it represents the amount of debt that is not covered by available cash, cash equivalents and short-term investments. We believe that certain investors and analysts use net debt to determine a company's financial leverage.

Net debt is calculated using several asset and liability categories from the statements of financial position. The most directly comparable IFRS financial measure is long-term debt. Refer to page 10 of this report for a reconciliation of long-term debt to net debt on a consolidated basis.

### (2.2) Non-GAAP ratios

A non-GAAP ratio is a financial measure disclosed in the form of a ratio, fraction, percentage or similar representation and that has a non-GAAP financial measure as one or more of its components.

## **Adjusted EPS**

The term adjusted EPS does not have any standardized meaning under IFRS. Therefore, it is unlikely to be comparable to similar measures presented by other issuers.

We define adjusted EPS as adjusted net earnings per BCE common share. Adjusted net earnings is a non-GAAP financial measure. For further details on adjusted net earnings, see note 2.1 – *Non-GAAP financial measures* above.

We use adjusted EPS, and we believe that certain investors and analysts use this measure, among other ones, to assess the performance of our businesses without the effects of severance, acquisition and other costs, net mark-to-market losses (gains) on derivatives used to economically hedge equity settled share-based compensation plans, net equity losses (gains) on investments in associates and joint ventures, net losses (gains) on investments, early debt redemption costs, impairment of assets and discontinued operations, net of tax and NCI. We exclude these items because they affect the comparability of our financial results and could potentially distort the analysis of trends in business performance. Excluding these items does not imply they are non-recurring.

## (2.3) Total of segments measures

A total of segments measure is a financial measure that is a subtotal or total of 2 or more reportable segments and is disclosed within the Notes to BCE's consolidated primary financial statements.

# Adjusted EBITDA

We define adjusted EBITDA as operating revenues less operating costs as shown in BCE's consolidated income statements.

The most directly comparable IFRS financial measure is net earnings. The following tables provide reconciliations of net earnings to adjusted EBITDA on a consolidated basis.

	Total 2023	Q4 2023	Q3 2023	Q2 2023	Q1 2023
Net earnings	2,327	435	707	397	788
Severance, acquisition and other costs	200	41	10	100	49
Depreciation	3,745	954	937	936	918
Amortization	1,173	299	295	296	283
Finance costs					
Interest expense	1,475	399	373	359	344
Net return on post-employment benefit plans	(108)	(27)	(27)	(27)	(27)
Impairment of assets	143	109	-	-	34
Other expense (income)	466	147	129	311	(121)
Income taxes	996	210	243	273	270
Adjusted EBITDA	10,417	2,567	2,667	2,645	2,538

	Total 2022	Q4 2022	Q3 2022	Q2 2022	Q1 2022
Net earnings	2,926	567	771	654	934
Severance, acquisition and other costs	94	19	22	40	13
Depreciation	3,660	922	914	933	891
Amortization	1,063	270	267	266	260
Finance costs					
Interest expense	1,146	319	298	269	260
Net return on post-employment benefit plans	(51)	(13)	(13)	(7)	(18)
Impairment of assets	279	150	21	106	2
Other expense (income)	115	(19)	130	97	(93)
Income taxes	967	222	178	232	335
Adjusted EBITDA	10,199	2,437	2,588	2,590	2,584

#### (2.4) Capital management measures

A capital management measure is a financial measure that is intended to enable a reader to evaluate our objectives, policies and processes for managing our capital and is disclosed within the Notes to BCE's consolidated financial statements.

The financial reporting framework used to prepare the financial statements requires disclosure that helps readers assess the company's capital management objectives, policies, and processes, as set out in IFRS in IAS 1 – *Presentation of Financial Statements*. BCE has its own methods for managing capital and liquidity, and IFRS does not prescribe any particular calculation method.

#### Adjusted EBITDA to adjusted net interest expense ratio

The adjusted EBITDA to adjusted net interest expense ratio represents adjusted EBITDA divided by adjusted net interest expense. For the purposes of calculating our adjusted EBITDA to adjusted net interest expense ratio, adjusted EBITDA is twelve-month trailing adjusted EBITDA. Adjusted net interest expense used in the calculation of the adjusted EBITDA to adjusted net interest expense ratio is a non-GAAP financial measure defined as twelve-month trailing net interest expense as shown in our consolidated statements of cash flows, plus 50% of twelve-month trailing net earnings attributable to preferred shareholders as shown in our consolidated income statements. For further details on adjusted net interest expense, see note 2.1, *Non-GAAP financial measures* above.

We use, and believe that certain investors and analysts use, the adjusted EBITDA to adjusted net interest expense ratio, among other measures, to evaluate the financial health of the company.

### Net debt leverage ratio

The net debt leverage ratio represents net debt divided by adjusted EBITDA. Net debt used in the calculation of the net debt leverage ratio is a non-GAAP financial measure. For further details on net debt, see note 2.1, *Non-GAAP financial measures* above. For the purposes of calculating our net debt leverage ratio, adjusted EBITDA is twelve-month trailing adjusted EBITDA.

We use, and believe that certain investors and analysts use, the net debt leverage ratio as a measure of financial leverage.

# (2.5) **Supplementary financial measures**

A supplementary financial measure is a financial measure that is not reported in BCE's consolidated financial statements, and is, or is intended to be, reported periodically to represent historical or expected future financial performance, financial position, or cash flows.

An explanation of such measures is provided where they are first referred to in this report if the supplementary financial measures' labelling is not sufficiently descriptive.

# (3) Key performance indicators (KPIs)

In addition to the non-GAAP financial measures and other financial measures described previously, we use the following KPIs to measure the success of our strategic imperatives. These KPIs are not accounting measures and may not be comparable to similar measures presented by other issuers.

Adjusted EBITDA margin is defined as adjusted EBITDA divided by operating revenues.

**Capital intensity** is defined as capital expenditures divided by operating revenues.

**Mobile phone blended ARPU** is defined as Bell CTS wireless external services revenues divided by the average mobile phone subscriber base for the specified period, expressed as a dollar unit per month.

**Mobile phone churn** is the rate at which existing mobile phone subscribers cancel their services. It is a measure of our ability to retain our customers. Mobile phone churn is calculated by dividing the number of mobile phone deactivations during a given period by the average number of mobile phone subscribers in the base for the specified period and is expressed as a percentage per month.

**Mobile phone subscriber unit** is comprised of a recurring revenue generating portable unit (e.g. smartphones and feature phones) on an active service plan, that has access to our wireless networks and includes voice, text and/or data connectivity. We report mobile phone subscriber units in two categories: postpaid and prepaid. Prepaid mobile phone subscriber units are considered active for a period of 90 days following the expiry of the subscriber's prepaid balance.

**Mobile connected device subscriber unit** is comprised of a recurring revenue generating portable unit (e.g. tablets, wearables, mobile Internet devices and Internet of Things) on an active service plan, that has access to our wireless networks and is intended for limited or no cellular voice capability.

**Wireline subscriber unit** consists of an active revenue-generating unit with access to our services, including retail Internet, satellite TV, IPTV, and/or residential NAS. A subscriber is included in our subscriber base when the service has been installed and is operational at the customer premise and a billing relationship has been established.

- Retail Internet, IPTV and satellite TV subscribers have access to stand-alone services, and are primarily represented by a dwelling unit
- Retail residential NAS subscribers are based on a line count and are represented by a unique telephone number