



RBC Capital Markets
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Safe Harbour Notice

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5 Strategic Imperatives

Our goal

“To be recognized by customers as Canada’s leading communications company”

Strategic imperatives

- 1 **Achieve a competitive cost structure**
- 2 **Accelerate wireless**
- 3 **Leverage wireline momentum**
- 4 **Invest in broadband network and services**
- 5 **Improve customer service**

Focused on key drivers of value

What's changed at Bell since July 2008

Focus on cost...

- ✓ New organizational structure
- ✓ Removed 3 layers of management
- ✓ Reduced wireline workforce by ~3,500
- ✓ Renegotiated IT contracts
- ✓ Campus consolidation
- ✓ New capital governance process
- ✓ Exited non-core businesses

... balanced with investments in strategic imperatives

- ✓ Changed culture to pay for performance
- ✓ New HSPA wireless network build
- ✓ Launched new satellite for HD capacity
- ✓ Accelerated Fibre-to-the-node (FTTN)
- ✓ Expanding fibre to the building for MDUs
- ✓ Awarded #1 IP MPLS network ranking in North America
- ✓ Rolled out new service initiatives
 - Same Day/Next Day
 - Express Install
 - Full Install
- ✓ Launched new brand – received best new brand award in Québec market
- ✓ Q1 announced *The Source* acquisition
- ✓ Q1 announced expanded Bell TV distribution
- ✓ Q1 announced Virgin acquisition

Q1 Financial Review

	Q1'09	Y/Y
Revenues	\$3,623M	(0.5%)
EBITDA	\$1,426M	0.3%
EBITDA margin	39.4%	0.3 pts
Capex	\$482M	(5.7%)
Capital Intensity	13.3%	(0.8 pts)
Free cash flow ⁽¹⁾	\$272M	(\$32M)

(1) Before common share dividends and including Bell Aliant's cash distributions

▪ Managing through economic downturn

- Residential services showing good resiliency
- Softer SMB market
- Reduced equipment sales in Enterprise
- Cautious spending and competitor pressures impacting wireless growth

▪ Revenues essentially flat y/y

- Service revenues up 0.2%
- Product sales down 8.2%

▪ Stable EBITDA y/y

- EBITDA growth of 1.5% before pension expense
- Cost reductions contributed to higher EBITDA margin

▪ Higher capex due to HSPA overlay and FTTN acceleration

▪ Healthy free cash flow, despite increased capex, pension and restructuring payments

Results in-line with guidance

Capital Structure Model

1

Maintain strong credit profile

- Solid investment grade metrics
- Ample access to short- and long-term capital

2

Ensure ample liquidity

- Strong, reliable cash flow generation
- Ability to self-fund debt maturities

3

Return cash to shareholders

- Target dividend payout ratio of 65%-75% of Adjusted EPS*
- Direct excess cash to share buybacks

* Before restructuring and other and net gains (losses) on investments

Strong capital structure and prudent financial policy

Capital Structure Profile⁽¹⁾

Debt Profile (\$M)

Bell debentures	6,469
BCE debentures	650
Capital leases & other	2,354
BCE preferred shares	2,770
A/R Securitization	1,108
Cash	(2,339)
Net debt (03/31/2009)	11,012
LTM Adjusted EBITDA ⁽²⁾	5,933

Bell Canada Credit Ratings

- Stable outlook associated with all credit ratings

	<u>DBRS</u>	<u>Moody's</u>	<u>S&P</u>
Long-term debt	A (low)	Baa1	BBB+
Short-term debt	R-1 (low)	P-2	A-2
Preferred shares (BCE)	Pfd-3 (high)	–	P-2 (low)

Bell Credit Ratios ⁽²⁾

	<u>Policy</u>	<u>Q1'09</u>
Net debt / adjusted EBITDA	1.5x - 2.0x	1.86x
Adjusted EBITDA / Net Interest	>7.5x	8.24x

Targeted Debt Reduction

- 2009 debt maturities of \$1,500M to be paid down with cash on hand
- Early redemption of BCE \$650M in June
- No remaining BCE debt

(1) BCE excluding Bell Aliant

(2) Net debt includes capital leases, preferred shares and A/R securitization

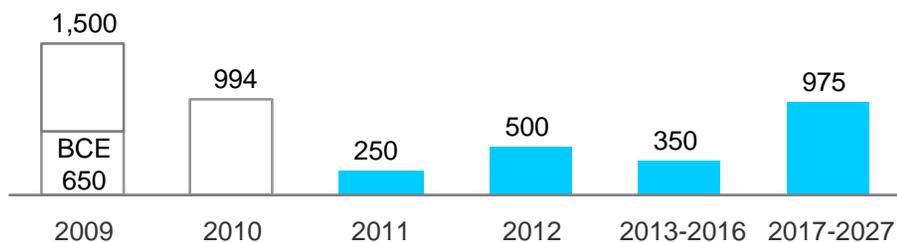
Adjusted EBITDA includes Bell Aliant's cash distributions

Net interest includes preferred share dividends and A/R securitization costs

Financial flexibility underpinned by sound balance sheet

Favourable Liquidity Position and Debt Maturity Profile

Debt maturities (\$M)



Liquidity position

(\$M)

Cash balance (03/31/2009)	2,339
2009E free cash flow ⁽¹⁾	~1,750-1,900
Credit facilities	1,400

Strong liquidity position

- Significant free cash flow generation

Debt maturity profile

- Maturities easily manageable
- No debt to remain at BCE
- Continue to consider early repurchase of near-term debt where pricing is attractive

No financing requirements

- Significant flexibility available

Capital investment

- Invest strategically to enhance future operational performance

⁽¹⁾ Free cash flow before common share dividends and including Bell Aliant's cash distributions

Strong focus on liquidity

Executing on our Priorities

Solid operating results given macroeconomic environment

- Abating NAS losses
- Higher residential household ARPU
- Wireless margin expansion in tough environment
- Stable revenues and EBITDA
- Disciplined cost and capital management
- Financial results in-line with 2009 guidance targets

Clear progress on capital structure objectives

1. 5% dividend increase > February 11, 2009
2. 5% share buyback completed > May 5, 2009
3. \$1.4B 3-year credit facility renewed > May 7, 2009
4. Repay \$1.5B debt maturities from cash on hand > Balance of 2009



Balancing shareholder returns with strong credit profile